



2018 YES YOU CAN! INCOME DISCLOSURE STATEMENT

Coach Income

Coaches don't have a set salary and their income is determined by their performance in our Compensation Plan. The income that Coaches can achieve depends on the amount of time and effort they can devote to their businesses, as well as their inherent sales skill. There are no short-cuts or work-arounds for success.

Other than the Basic Coach Business Pack price of \$65 and annual Coach renewal fee of \$65, there are no required purchases to become, stay, or achieve success as a Coach. The income figures below do not factor in any expenses incurred by a Coach in running their business.

Of our 5,190 Coaches in the United States and Puerto Rico, 3,859 were considered Active in our Compensation Plan¹. The following figures show the income that Yes You Can! has paid to our Coaches in 2018.²

- Average Monthly Income of All Coaches: \$42.00
- Average Monthly Income of Active Coaches: \$293.00

Paid-As Title	Average Monthly Income	% of Coaches at Title	Avg. Months to Title
Coach	\$4	96.20%	
Success Coach	\$153	1.32%	3
Senior Coach	\$76	0.08%	3
National Coach	\$292	0.63%	3
Supervisor	\$445	0.40%	4
Senior Supervisor	\$795	0.26%	4
National Supervisor	\$1,383	0.65%	4
Global Team	\$2,257	0.23%	6
VIP Team	\$5,003	0.13%	8
Executive Team	\$8,515	0.06%	10
President's Team	\$17,003	0.02%	12
Platinum Club	N/A	N/A	N/A

Yes You Can!

657 South Drive, #403
Miami Springs, FL 33166

Yes You Can! Coach Services

(888) 381-0092
www.YesYouCan.com

¹ Coaches must maintain Active status to earn additional income from Yes You Can!, other than the direct retail profit earned from selling products to consumers.

² Note, these figures do not include a Coach's retail profit from sales outside a Coach's personal Yes You Can! website.